





## **2017 Annual Report**



### Locations

### Community Health Centers

- Ryan Health | West 97<sup>th</sup> Street 110 W. 97<sup>th</sup> Street, 10025
- 2. Ryan Health | Women & Children's 801 Amsterdam Avenue, 10025
- **3. Ryan Health | Adair** 565 Manhattan Avenue, 10027
- **4. Ryan Health | Frederick Douglass** 2381 Frederick Douglass Boulevard, 10027
- **5. Ryan Chelsea-Clinton** 645 Tenth Avenue, 10036
- 6. Ryan Health | NENA 279 E. 3<sup>rd</sup> Street, 10009

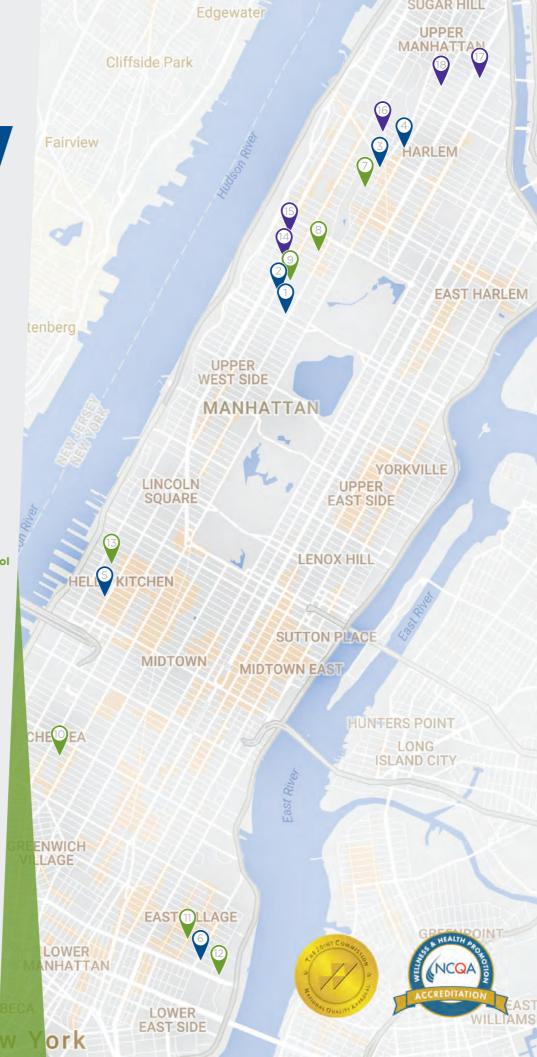
#### School-Based Health Centers

- Public School 180/Hugo Newman College Preparatory 370 W. 120<sup>th</sup> Street, 10027
- 8. Middle School 54/Booker T. Washington 103 W. 107<sup>th</sup> Street, 10025
- 9. Edward A. Reynolds West Side High School 140 W. 102<sup>nd</sup> Street, 10025
- **10. Public School 11/William T. Harris** 320 W. 21st Street, 10011
- 11. Public School 64/The Earth School 600 E. 6<sup>th</sup> Street, 10009
- **12. Public School 188/The Island School** 442 E. Houston Street, 10002
- **13. Park West Educational Campus** 525 W. 50<sup>th</sup> Street, 10019

## Community Outreach Centers

- **14. Regent Family Residence** 2720 Broadway, 10025
- **15. The Bridge** 248 W. 108<sup>th</sup> Street, 10025
- **16. Convent Avenue Family Living Center** 22 Convent Avenue, 10027
- **17. West Harlem Residence** 138 W. 143<sup>rd</sup> Street, 10030
- 18. Ryan Health | Mobile Health Center





# Dear Friends and Supporters

As we recall 2017, we remember with great pride our 50<sup>th</sup> anniversary year—a half century of ensuring primary care services for our community, healing sickness, promoting health, and helping children grow. We celebrated the occasion with many of you at our Healthcare for All Gala in June and recognized this important milestone throughout the year.

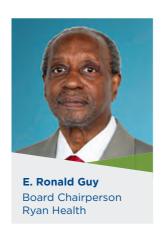
Since our founding in 1967, Ryan Health has provided comprehensive health care to hundreds of thousands of individuals and generations of families in New York City. Last year, our dedicated clinicians and staff served close to 50,000 patients in almost 200,000 encounters. In addition to delivering exceptional primary care, our tireless care teams offer behavioral health, specialty care, HIV prevention and treatment, and disease management that promote our patients' complete health.

2017 also included a period of great uncertainty for Ryan Health due to delays in federal funding, known as the "fiscal cliff". Our staff and Boards of Directors joined forces with health centers around the country to participate in countless advocacy calls and outreach to elected officials. This tremendous effort met with success when funding was finally restored.

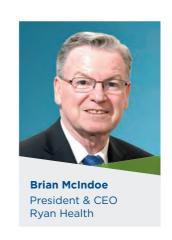
While we continue to live in a period of uncertainty, Ryan Health remains committed to its founding mission of providing quality care to medically underserved communities. It's more important than ever that our doors remain open to all those in need. In the past fifty years, we have never turned a patient away due to inability to pay, and in the next fifty, we won't either.

We are sending this Annual Report under our new name—Ryan Health—the result of a comprehensive rebranding initiative begun in 2017. Our new name underscores the unity of all our centers. Our new look embodies our focus on putting patients at the center of everything we do.

Thank you for supporting our enduring commitment to healthcare for all and recognizing the legacy of all those who have ensured—and continue to ensure—that access to care for the poor and vulnerable continues to be our top priority.









## **Our Mission**

Ryan Health is dedicated to providing high quality, affordable, comprehensive, linguistically appropriate and culturally competent health care services to medically underserved populations. We welcome all New Yorkers with dignity, respect, courtesy, confidentiality, and concern for safety.

The late Congressman William Fitts Ryan, who was instrumental in Ryan Health's development, eloquently stated that "health care is a right, not a privilege." This principle has remained the foundation of Ryan Health's mission and guided the organization for over fifty years.

#### **Our Vision**

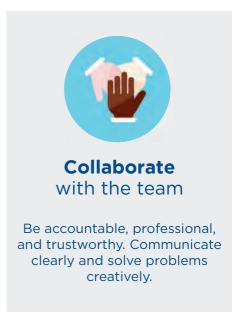
The health centers that comprise Ryan Health have served as essential community-based providers and leaders in the Community Health Center movement for over five decades.

Ryan Health strives to provide equitable medical care to all who enter its doors. As individuals committed to advancing public health, our clinicians are among the most compassionate health care providers in New York City.

#### **Our Core Values**









## 2017 Highlights

#### **New School-Based Health Center**

In September, Ryan Chelsea-Clinton opened a new School-Based Health Center at the Park West Educational Campus staffed by a Nurse Practitioner, an LPN, a Social Worker and a Patient Services Representative. By year's end, they had dispensed first aid, provided reproductive health counseling, and administered physicals and sick visits for approximately 200 students. Staff educated students about primary care and the importance of receiving regular check-ups. They also educated parents about the wide variety of services available to their children.

#### **Title X Family Planning**

Ryan Health faced a highly competitive field to qualify for a Title X Family Planning grant to further address class and racial disparities in maternal health status and health care access among low-income and uninsured individuals. Through Title X, patients have access to an increased array of birth control options, screenings for STIs, and guidance to help determine the number and spacing of their children. Available at our Women & Children's, West 97<sup>th</sup> Street, and NENA health centers, our Title X services fit a full spectrum of sexual health and family planning needs.



#### **Expansion of Behavioral Health Integration**

Behavioral Health Integration, or BHI, was expanded throughout Ryan Health's six main health centers. BHI uses a holistic approach that links primary care patients to mental health screenings and treatment. Thanks to supplemental funding from HRSA, the expansion included a Social Worker to address substance use through warm handoffs, screenings, and short-term treatment or referrals for long-term care. BHI established a solid foundation to meet the needs of patients with Substance Use Disorder, as well as to support plans to launch a Medication Assisted Treatment Program.

#### **Enhancing Care for Elderly Patients**

Ryan Health is investing in ways to provide additional services for an increasingly aged population in the communities it serves. Twelve percent of Ryan Health's patients are 65 and older. The Fan Fox and Leslie R. Samuels Foundation, Inc. awarded Ryan Chelsea-Clinton a grant to support training in Geriatric best practices and a Geriatric Social Worker and Patient Navigator to address the needs of its elderly patients. Services include outreach to keep Seniors engaged in care, geriatric functional assessments, mental health screenings, and linkages to community services.



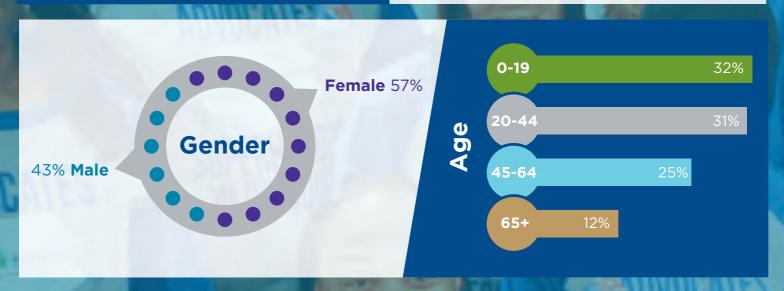
## **Patient Demographics**

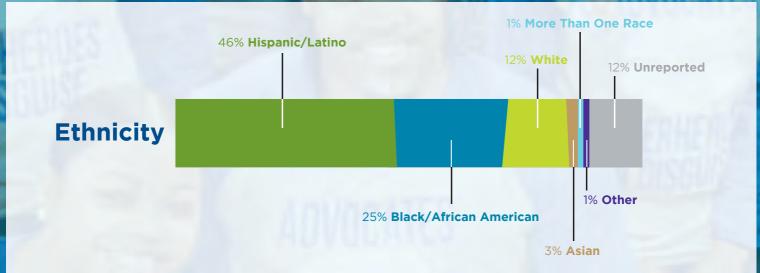
Number of Patients

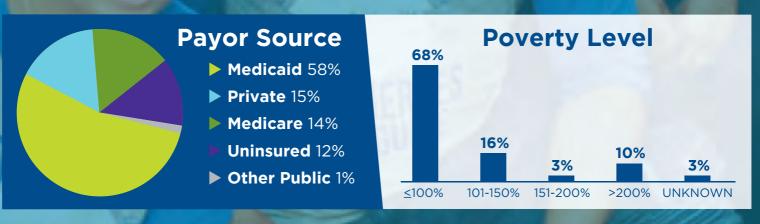
46,281

Number of Patient Encounters

197,965







### **Our Communities**



#### **Our Communities**

Throughout its 50 years, Ryan Health has provided services for communities within an ever-changing city. We began as a community project to meet the healthcare needs of residents on Manhattan's Upper West Side. Our service area has since grown to include Washington Heights, Inwood, Central Harlem, Hell's Kitchen, Chelsea, and the Lower East Side.

Within these neighborhoods, there is great socioeconomic and cultural diversity with some of the wealthiest New Yorkers living just a few blocks away from some of the poorest. In 2017, ethnic minorities comprised 76 percent of Ryan Health patients, who combined, spoke more than a dozen languages. Ryan Health's providers and staff both accommodate and reflect this diversity and aim to address socioeconomic inequities.

Poverty strongly correlates to poor health outcomes. In 2017, 68 percent of Ryan Health patients lived in poverty, and a cumulative 87 percent reported household incomes at or below 200 percent of the Federal Poverty Level. Citywide, the poverty rate was much lower, 18 percent. Recently, housing quality, affordability and availability has worsened, placing a greater burden on our patients who struggle to afford rent or may live in substandard conditions that create or aggravate health problems, like asthma. Some become homeless.

Our patients may be part of families impacted by the growing opioid crisis or abuse substances themselves. They face mental health challenges, persistent chronic conditions, and many are elderly, live alone, and have few resources. We know that Seniors experience poverty at about the same rate as other adults, however, Latino Seniors are over twice as likely as their white counterparts to live in poverty.

We continue to provide targeted services to address disparities and build linkages with community partners that connect patients to long-term treatment for substance use, social services, and housing, among other critical resources. Regardless of the changes that impact our communities or the inequities our patients experience, Ryan Health is here to ensure that access to high quality healthcare remains a constant in all their lives.



### Value-Based Care

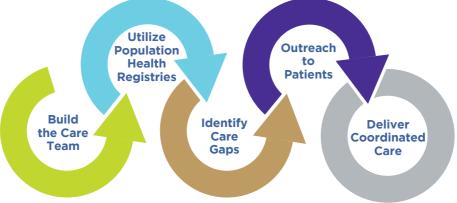


The third year of Ryan Health's transition to Value-Based Care was full of accomplishments. As a participant in New York State's Delivery System Reform Incentive Payment program, or DSRIP, Ryan Health focused on reducing preventable hospitalizations, closing care gaps for screenings and chronic diseases among patients, and enhancing the integration of primary care and behavioral health services. Building a robust infrastructure that leverages HealthIT is essential to achieving these goals.

In alignment with DSRIP, Ryan Health's Quality Improvement team selected depression screening as one of its 25 high-priority initiatives. The Quality Improvement process helps ensure that all patients are screened for depression. Patients that screen positive are referred for counseling or other appropriate treatment by behavioral health staff.

While the Quality team planned and monitored activities that drove improvements in patient health, our Clinical Care Teams were focused on transitions of care for patients leaving the hospital. By providing a high level of care coordination in a community-based setting, Ryan Health is focused on reducing preventable hospitalizations and emergency room visits for complex patients. These activities, along with the ongoing HealthIT integration, are critical to supporting Ryan Health's transition to Value-Based Care.

## Closing the Care Gap





#### \$1,000,000 and Over

**Afia Foundation** 

**DHHS. HRSA** 

Bureau of Primary Health Care HIV/AIDS Bureau

**Mount Sinai Health System** 

**NYC Department of Health** and Mental Hygiene

Vaccines for Children Program

**NYS Department of Health** Women, Infants, and Children (WIC) Program

#### \$100,000 to \$999,999

**Anonymous** 

**Centers for Disease Control** 

**Community Health Center Association of New York State** (CHCANYS)

The Fan Fox and Leslie R. Samuels Foundation, Inc. (multi-year)

**Hispanic Federation** 

**NYS Department of Health AIDS Institute** 

School-Based Health Program

The Peter and Carmen Lucia **Buck Foundation** 

**Public Health Solutions** 

Robin Hood (multi-year)

#### \$10,000 to \$99,999

801 Amsterdam Commercial Owners LLC (Chetrit Group)

Affinity Health Plan

**BioReference Laboratories** 

CohnReznick

Community Eyecare Associates

CVS Health Foundation in partnership with the National Association of Community Health Centers

Delta Dental Community Care Foundation

eClinicalWorks Gilead Sciences, Inc **Margaret Gramins** Healthfirst

Health Research, Inc. Henry Schein, Inc

Laboratory Corporation of America Holdings

> Loisaida Rx, Inc. Merrill Lynch

National Association of Community Health Centers

New Amsterdam Drug Mart, Inc.

Nixon Peabody LLP

**Quest Diagnostics** Rx Strategies, Inc.

Sobel Affiliates, Inc., a Brown & Brown Company Studio Ground Up

TD Bank

TD Charitable Foundation Thriftway Pharmacy Vigorito Barker Porter and Patterson

#### \$2,500 to \$9,999

Amida Care, Inc. Array Architects

Brown & Weinraub, PLLC

Cigna Health and Life Insurance Co. COPE Health Solutions

Walter Delacruz, Esq.

E. Ronald Guy Empire BlueCross BlueShield HealthPlus

Feldesman Tucker Leifer Fidell LLF

Fidelis Care New York

Fumuso, Kelly, Swart, Farre Polin & Christesen, LLP

Grand Street Settlement Henry Street Settlement

Keith Henry The Hyde and Watson Foundation

Littler Mendelson Hope L. Mason

Brian and Dina McIndoe

MetroPlus Health Plan

**MWWPR** 

PKF O'Connor Davies LLP

RadNet

RCHN Community Health Foundation William F. Ryan, Jr. and Mary Carroll Ryan

Security By Design

Tal Healthcare

Urban Health Plan

VillageCare

WellCare Health Plans, Inc. Werner Tietien PE

#### \$1,000 to \$2,499

Al D. Rodriguez Liver Foundation Arthur J. Gallagher & Co. Donald Ashkenase

Bank of America Matching Gift Program John C. Barrett Samuel Bartels Daniel J. Baxter, MD

BCA Watson Rice, LLP

Cornerstone Family Healthcare Deutsche Bank Matching Gift Program Denham Wolf Real Estate Services Gary Eddey, MD Edelman Sultan Knox Wood Architects LLP

Berkeley Research Group, LLC

Ellen Birenbaum, MD

Sarah Boucher

Bert Brodsky

Charles B. Wang Community Health Center

Charles Evans Center Inc.

Community Health Center of Richmond

**Empire State Contracting and Design** Jonathan Fried and Sharon Greenberger

Florence Frucher Alan Goldstein and Maralyn Dolar Housing Works

Hudson River Healthcare Institute for Family Health

Helen Karl Charitable Trust Harriet Chan King

**Howard Long** 

Long Island Physical Medicine and Rehabilitation Mount Vernon Neighborhood Health Center

Mount Sinai St. Luke's Mutual of America

Nassau University Medical Center Neil Newsham

Open Door Family Medical Center, Inc. PAR Heating and Air Conditioning Errol Pierre

Anne-Geleine Pierre Primary Care Development Corporation

Polly Ryan and Jay Hoffer Leonard E. Ryan and Ann Allen-Ryan Mike Sabol

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Jim Sweenv Danyal Syed, PhD

Ana Taras and Michael Berry

Robert Tasca, DDS Michael and Robin Taubin José Virella

Visiting Nurse Service of New York **David Weiss** 

Whiteford, Taylor & Preston, LLC

#### Gifts In-Kind

Affinity Health Plan Apollo Theater Atlantic Theatre Company Arthur J. Gallagher & Co. Botticelli Portraits Sarah Boucher Bradford Portraits Bravo

Broadway.com & Theatre Direct International Brooklyn Brewery Cabot Creamery Cooperative Charles Mallea Architecture Community Eyecare Associates The Forsyth B & B GHA Technologies

Harlem Shambles Anna Maria Horsford La MaMa Theatre Los Angeles Dodgers Los Angeles Lakers Metropolitan Opera MirRam Group, LLC New York Knicks Ponty Bistro Quest Diagnostics Speedy Romeo Tutu Glam Union Square Hospitality

W. B. Mason

#### **Under \$1,000**

David Ackman, MD All-Points Technologies of New York, Inc.

APICHA Community Health Center Arent Fox LLP Glenroy Aska, MD Azara

**Baldwin Consultants** Chaitali Baviska Thomas Beach, III Christine Bernhard Meenakshi Bhatt Darice Birge Karen Brady Patrick Brennan The Bridge

Anne Canty and Victor Quintana Jasdeep Cheema Philip Chen Citizens Budget Com

Kathryn and Martha Clagett Classic Systems Barbara Cohen Compensation Resources, Inc

Computer Integrated Services James Corbett Mary Crawford

Credit Suisse Americas Foundation Humberto Cruz Isabel Danvers

Susan Donahue Leslie Smith Dorsey George Dunbar

7iv Fhrenfeld Eduardo Elizondo Lisa Elmore

Dawn Epp Elena Eshaghpour Howard Feldman Lisa Feliciano

Natacha Fernandez-Urena Fern Lynn Fleckman, LCSW Adam Fleming The Floating Hospital Bob Fohnaho

Elaine Francolino Joel Frever Howard and Jill Friedman William and Elizabeth Gaines Jennifer Gardyn

Garfunkel Wild, PC Robert Genalo Grand Manor Nursing & Rehabilitation Center Cathy Gray

Jay Greenb Veronica Gretton Growth for Good Katherine Gruber and Fred Levy Mark Guy Chelsea Hanrahan

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José A Hernandez Tonya Herring Ronald Jean Darlene Johnson

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Jill Zelenko Kuller e Hills Mechanical, Inc. Walter Lamothe Judith Latman Eric Legome

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Roseanne Matricciani and Robert Curran Lauren Mendenhall J. William Miller Terrell Moody Cathy Mota

Sheila Murphy Muhammed and Yasmin Naeem National Black Leadership Commission on AIDS

Thomas and Jacqueline Nesbitt Edward and Donna O'Connel

Leslie Pargament Brian Radbill

José Rodriguez, LCSW Helene Rosenhouse-Romeo, RD Morris Rossabi Charles Ruiz Jesse Sanchez

Marc Schulder Julius Schulman, MD and Dalia Nagel, MD Myron and Judith H. Schwartzman

Forbes Sealey Dennis J. Shaffer Raabia Shafi Daniel Shichor

Charles W. Shorter, MSW Lane Smith Theresa Soriano, MD

Sharon Starchak CK Swett Erica Teutsch

The Thomas F. and Clementine L. Mullan Foundation

Bertrand Toulouse Wayne Tyre W.J. Brodine & Co.

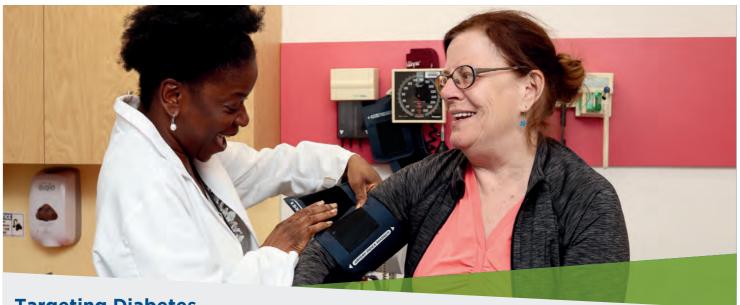
Jessina Wachtelhausen, RN Patricia Wang Robert Weil Kenneth Weinstein

Oshrat Weinstein Karen Westervelt Leighton and Rex Wheele Venis Wilder, MD

Nancy Winkler Sam Zambardino

We have made every effort to provide a complete and accurate list of ourvalued supporters. If there is an omission, please call 212-316-8303, so we

### **Targeting Diabetes**



#### **Targeting Diabetes**

In 2017, Ryan Health significantly expanded services for patients with diabetes with the addition of three Certified Diabetes Educators, thanks to a grant from Robin Hood. With leadership from the Director of Care Management, our Diabetes Educators see patients at our health centers throughout Manhattan, focusing on those at high-risk for serious complications. Ryan Health has over 5,000 patients with diabetes; 35 percent are considered high-risk.

Since diabetes affects many of the body's systems, a holistic approach is essential to helping patients control their diabetes through improvements in diet, exercise, and medication adherence. Our Diabetes Educators, known as Chronic Care Managers, work closely with patients to educate them about the impact of diabetes and motivate them to make lifestyle changes. Just recently, monthly Diabetes Education classes have begun at three Ryan Health centers.

The Diabetes Educators are also part of care teams and collaborate to identify diabetic patients who would benefit from their services. In addition to daily monitoring of blood sugar, Diabetes Educators stress the importance of regular eye and foot exams and screening to ensure proper kidney function. They work with patients who are starting insulin for the first time, those with co-morbidities, such as high blood pressure and obesity, and patients whose diabetes is no longer under control.

Living with diabetes can be stressful for many patients, but with the help of our experienced and caring Diabetes Educators, along with their providers and the support of family members, many more patients are understanding, some for the first time, that they can control their diabetes.



## 2017 Financials

Ryan Health
Consolidated Financial Information
Operating Revenue & Expenses

Fiscal Year Ended December 31, 2017	Ryan <b>*</b> Health	Ryan Chelsea-Clinton
REVENUES		
➤ Grant & Contract Services	15,973,129	2,758,829
▶ Patient Service Revenue	36,261,109	10,157,004
► Fundraising	422,947	63,034
▶ Net Assets Released from Restrictions	17,965	-
▶ Other	1,551,503	11,759
TOTAL NET REVENUE	\$ 54,226,653	\$ 12,990,626
EXPENSES		
► Salaries & Fringe Benefits	36,930,461	6,275,625
► Other Than Personal Services	16,037,936	5,147,042
➤ Depreciation & Amortization	2,880,369	398,390
TOTAL EXPENSES	\$ 55,848,766	\$ 11,821,057
Change in Unrestricted Net Assets	\$ (1,622,113)	\$ 1,169,569
TOTAL NET ASSETS as of December 31, 2017	\$ 34,509,583	\$ 1,390,976
REVENUES  Ryan  Ryan  Chelsea-Clinton	Ryan Health	Ryan Chelsea-Clinton
<ul> <li>▶ Grant &amp; Contract Services</li> <li>▶ Fundraising</li> <li>▶ Net Assets Released</li> <li>▶ Other</li> <li>from Restrictions</li> </ul>	➤ Salaries & Fringe Benefits ➤ Other Than Personal Service	Depreciation & Amortization ces

Ryan Health is committed to the fiscal viability and credibility of its operations. This audit has been prepared by an independent firm in accordance with generally accepted auditing standards and is based on the financial statements of Ryan Health and Ryan Chelsea-Clinton. With guidance from its Boards of Directors, Ryan Health continually makes investments in programs, initiatives, and capital construction to fulfill its mission and meet the needs of the communities it serves. Ryan Health is a proud recipient of federal grants to support its projects and programs. For more information about this funding, please visit our website at www.ryanhealth.org. Based on sound financial management practices and prudent investments, Ryan Health offers quality programs, develops new approaches to primary care delivery, and provides an environment that is consistent with federal and state regulations.

# Leadership and Staff

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Harriet Chan King, Vice Chairperson
Humberto Cruz, MS, Treasurer
Valeria T. Spann, MSSW, Secretary
Arnaldo Barron
Philip L. Chen, CFA

Miguel Delgado, MHA, MS Lucille Dolloway Margaret Gramins, MBA, MPH Atif Abdul Haqq Juli A. Harkins, MS Joseph Haslip

Ronnie Lowenstein, PhD Hope L. Mason, MPA Milta Zeno, CSW Brian McIndoe, Ex-Officio

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Jonathan Swartz, MD, MBA, Chief Medical Officer
Scott Morgan, MBA, Chief Financial Officer
Jonathan Fried, Esq., General Counsel
Ana Taras, MPH, Chief of Strategic Development
Barbara Hood, MBA, PMP, Chief Information Officer
Jessina Wachtelhausen, RN, BSN, Chief Nursing Officer
Lisa Feliciano, MBA, SPHR, Chief of Human Resources

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Isabel Danvers, Director of Medical Records
Michael Fagan, MPP, Senior Director of External Relations
Adam Fleming, Director of Information Technology
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Meredith Gentes, FNP-BC, CDE, Director of Care Management
Constance Jones, MBA, Director of Billing
Gerard Joseph, MBA, Controller
Lydia Radziul, LCSW, MFA, Director of Mental Health Services
José Rodriguez, LCSW, Director of Social Services
Helene Rosenhouse-Romeo, MPH, RD, CDN, CLC,
Director of Nutrition & WIC
Robert Tasca, DDS, Director of Dental Services & Radiology

#### **Community Health Outreach Program**

**Charles Shorter, LMSW** 

#### **School-Based Health Center Program**

Bob Fohngho, MBA

#### Ryan Health | West 97th Street

**Samuel Bartels**, Executive Director **Jaime Khemraj, MD, MPH,** Medical Director, Director of Quality Improvement

#### Ryan Health | Women & Children's

**Bob Fohngho, MBA,** Executive Director **Adrienne Weiss-Harrison, MD,** Medical Director

#### Ryan Health | NENA

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#### Ryan Health | Adair Ryan Health | Frederick Douglass

Charles Shorter, LMSW, Executive Director Radeyah Hack, MD, Medical Director

#### Ryan Health | Mobile Health Center

Samuel Bartels





RyanHealth.org







Ryan Health 110 W. 97<sup>th</sup> Street | New York, NY 10025 Call 212-316-7944 for more information on specific projects or programs.